

P R E S I D E N T ' S M E S S A G E



Branden P Hansen
President

SHAREHOLDER DIVIDEND

A dividend of \$0.10 per share was paid on September 30, 2024, for Q3 2024 compared to \$0.10 per share dividend paid in Q2 2024 and \$0.10 per share in Q3 2023.

Building on Financial Strength and Evolving as a Team

This past quarter has been marked not only by strong financial growth but also by an evolution in how we operate as a team. Throughout the quarter, team members from across Bank of Utah worked together to refine our cultural values — principles that guide how we serve our colleagues, clients and communities. Involving our team members in this process has helped us stay true to who we are, while also adapting to new opportunities and challenges. Though we finalized these values toward the end of the quarter, the effort has already strengthened our foundation and reinforced our ability to keep delivering value, no matter the market conditions.

Our financial performance has reflected these efforts. Consolidated net income for the third quarter reached \$10.6 million, a 3.9 percent increase over the previous quarter and a 9.3 percent increase compared to the same period last year. These results demonstrate how harnessing our team's strengths have allowed us to adapt and continue delivering value to our clients in a shifting market.

The progress we've made is seen in the following key financial metrics from the quarter:

FINANCIAL HIGHLIGHTS

- **Net interest margin** widened to 3.51 percent, compared to 3.39 percent last quarter. This follows more than a year of margin compression driven by rising deposit costs. Late in the quarter, the Federal Funds Rate was cut by 50 basis points, which has eased upward pressure on funding costs and provided slight relief from the treasury curve inversion. We continue to actively manage our loan and deposit pricing as market conditions evolve.
- **Shareholders' equity** surpassed \$400 million, reaching its highest level in Bank history. This milestone reflects financial strength and stability. For stockholders, this growth in equity enhances the value of their shares and reinforces their confidence in the bank. It also provides a solid foundation for future growth.
- **Total assets** increased to \$3.7 billion in Q3 2024, representing a 14.2 percent increase from the previous quarter and a 32.2 percent increase year over year. This growth strengthens the Bank's capacity to support lending and deposit opportunities for clients. It also ensures that we have the resources to continue delivering value across all business lines.

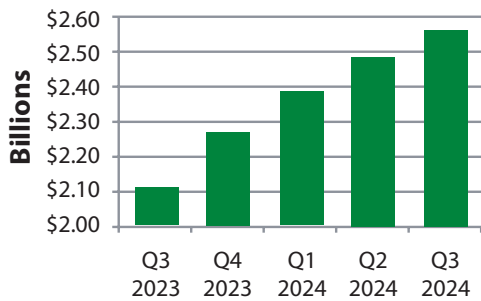
By building a culture that values efficiency, innovation and genuine relationships, we continue to grow thoughtfully while keeping an eye on costs. Our team is not just equipped to handle the complexities of the market — we're united in our commitment to evolve together and achieve new milestones, with a focus on our shared success.

Q3 2024 FINANCIAL ANALYSIS

Lending

Loan growth remained strong across all categories, with commercial real estate continuing to lead the charge, followed closely by municipal loans. Our loan experts have been serving a diverse array of needs, including multifamily housing and construction projects. These community-driven efforts pushed our loan portfolio to \$2.6 billion, representing a 3.6 percent quarter-over-quarter increase and a notable 21.2 percent year-over-year increase. Our disciplined approach to lending continues to keep nonperforming and delinquent loans at exceptionally low levels.

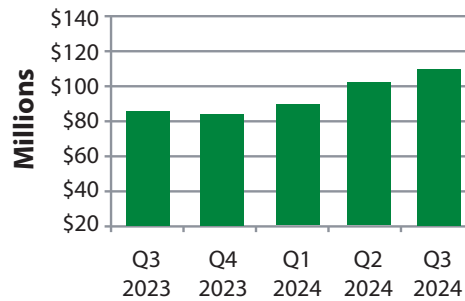
Period End Loans, Net of Unearned Income



Mortgage Production

Mortgage production reached \$111.6 million in Q3 2024, up 7.3 percent from Q2 2024 and 33.7 percent from Q2 2023. This growth was driven by a steady rise in applications, with purchase applications accounting for 65 percent of the growth and refinances making up the other 35 percent, despite only a brief reprieve in rates. Bank of Utah's diverse offerings, including HELOCs, lot loans and construction loans, along with access to grants and specialty programs, continue to attract a broad range of clients looking for options to help them achieve homeownership.

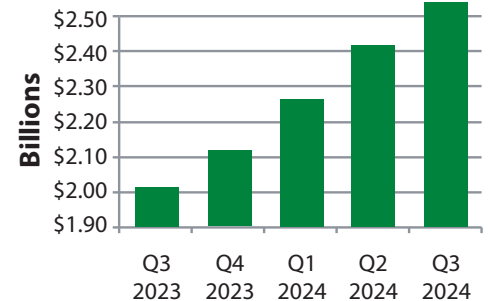
Mortgage Production



Deposits

Average deposits totaled \$2.5 billion in Q3 2024, which represented a 5.1 percent quarter-over-quarter growth and 24.8 percent year-over-year increase. This growth is driven by our team's dedication to enhancing the client experience through personalized service, proactive engagement and strategic cross-selling. It highlights our ability to meet the unique needs of our clients with secure, flexible solutions, while demonstrating our expertise in managing both routine and complex financial scenarios.

Average Deposits



Corporate Trust

Corporate Trust achieved a strong increase year over year, with a 15 percent increase in fiduciary income. Alongside strong growth in aircraft owner trusts, we also saw solid revenue contributions from all areas of business, including security trusts and life settlement trusts. Continued growth is expected as we work to establish new relationships and cultivate loyal referral sources, further strengthening our position as a leader in the market.

Personal Trust

Personal trust assets under management reached \$789.8 million in the third quarter of 2024, showing steady growth as clients continue to turn to Bank of Utah for expertise. This 3.3 percent increase from last quarter and 10.1 percent rise year over year highlight the confidence placed in our personalized approach. Looking ahead, our trust team is dedicated to enhancing client relationships. We remain focused on evolving to meet the changing needs of our clients while maintaining the high standards they expect from Bank of Utah.

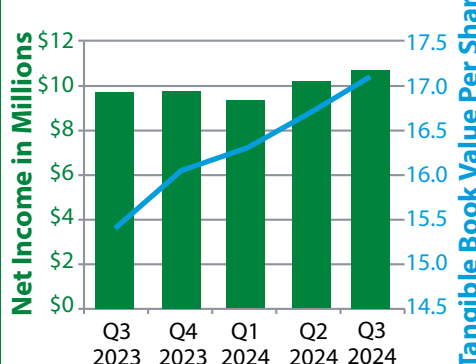
COMPANY NOTABLE POINTS

For the nine months ending Sept. 30, 2024, total interest income reached \$124.7 million, driven by strong loan growth, while total interest expense was \$52.8 million, a result of competitive deposit rates.

Tangible book value per share rose to \$17.17, up from \$16.56 last quarter and \$15.31 in Q3 2023, reflecting increased shareholder value from retained earnings.

The Bank's tier 1 leverage ratio was 12.3 percent, compared to 12.6 percent last quarter and 13.9 percent in Q3 2023, giving the bank the ability to grow into the future.

Net Income and Book Value



| | Q3 2024 | Q2 2024 | Q3 2023 |
|---------------------------|-----------|-----------|-----------|
| Return on Average Assets | 1.28% | 1.31% | 1.44% |
| Return on Average Equity | 10.51% | 10.57% | 10.52% |
| Net Income | \$10.6MM | \$10.2MM | \$9.7MM |
| Net Interest Margin (FTE) | 3.51% | 3.39% | 3.90% |
| Net Interest Income (FTE) | \$27.5MM | \$25.1MM | \$24.8MM |
| Noninterest Income | \$6.4MM | \$6.5MM | \$5.3MM |
| Earnings Per Share | \$0.46 | \$0.44 | \$0.42 |
| Dividend Per Share | \$0.10 | \$0.10 | \$0.10 |
| Equity | \$404.9MM | \$390.8MM | \$362.0MM |
| Total Assets | \$3.7B | \$3.3B | \$2.8B |